

29 Mei 2018

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## HOLD

LP 20,325/Share  
TP 18,632/Share  
(-8.33% Downside)

### General Information

|                               |                 |
|-------------------------------|-----------------|
| Ticker                        | INTP            |
| 52-week range                 | 12,500 - 19,200 |
| YTD Return (%)                | 10.36%          |
| VS JCI (%)                    | -2.00%          |
| Last Price (IDR per share)    | 19,975          |
| Target Price                  | 18,632          |
| Share Outstanding (Mn shares) | 3,681           |
| Market Cap (Rp tn)            | 74              |
| Sector                        | Basic Industry  |

Source: Company

### Shareholder

|                     |        |
|---------------------|--------|
| Birchwood Omnia Ltd | 51.00% |
| Public              | 49.00% |

Source: Company

| Year | Dividen Payment |
|------|-----------------|
| 2019 | 550.00          |
| 2018 | 700.00          |
| 2017 | 929.00          |
| 2016 | 415.00          |
| 2015 | 1350.00         |

Source: IDX

### Stock Price



Source: Proclick

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## INTP Mencatatkan Kinerja Positif di Q1 2019

PT Indocement Tunggul Prakarsa Tbk mencatatkan pertumbuhan penjualan pada Q1 2019 sebesar 8.53% menjadi Rp3.73 triliun yang ditopang oleh peningkatan penjualan semen sebesar 11.89% menjadi Rp3.36 triliun. Segmen penjualan semen masih menjadi kontributor utama sebesar 90.07% terhadap pendapatan INTP Q1 2019. Laba bersih pada Q1 2019 turut meningkat 50.21% seiring meningkatnya pendapatan. Marjin EBITDA meningkat dari 16.3% menjadi 18.9% didorong oleh peningkatan ASP hingga 8%, peningkatan volume penjualan 2%, penurunan biaya penggunaan *fuel and power* -5.6%, dan efisiensi biaya logistik.

## Tantangan Emiten Produsen Semen Tahun 2019

Tantangan yang dihadapi oleh emiten - emiten produsen semen pada tahun ini adalah melemahnya permintaan semen dalam negeri dan besarnya beban keuangan menekan profitabilitas yang dikantongi emiten produsen semen. Pasar semen domestic saat ini dilanda kelebihan pasokan sebanyak 43 juta ton. Rata-rata utilization selama 4 tahun terakhir tercatat sebesar 64.8%, mengalami penurunan cukup tajam sejak tahun 2015 yang masih sebesar 80.1%. Akibatnya persaingan antar produsen semakin ketat ditambah dengan banyaknya merek.

## INTP INCAR PERTUMBUHAN VOLUME PENJUALAN 4%

Diperkirakan di tahun 2019, INTP akan mencatatkan kenaikan pendapatan 9.20% yoy menjadi Rp16,587,789 juta didorong meningkatnya kapasitas volume penjualan 19,934.72 juta ton, tumbuh 4% dibandingkan tahun sebelumnya sebesar 19,168 juta ton. Seiring meningkatnya pendapatan, laba bersih INTP diproyeksi akan meningkat 51.5% yoy menjadi 1.736 triliun.

## Harga Saham INTP di Atas Harga Wajar

Berdasarkan metode **Discounted Cash Flow (DCF)**, dengan asumsi WACC 11.25% dan terminal growth 5.00%, kami mendapatkan harga wajar sebesar Rp18,632 per saham dengan tingkat PER dan PBV FY 2019 masing-masing sebesar 51.90x dan 3.04x dibandingkan rata-rata industrinya sebesar 39.04 x dan 1.92x. Kami rekomendasikan HOLD dengan potensial downside 8.33%.

**Exhibit 1. Balance Sheet**

|                                          | 2017              | 2018              | 2019 F            | 2020 F            |
|------------------------------------------|-------------------|-------------------|-------------------|-------------------|
| Cash                                     | 8,294,891         | 7,225,876         | 6,649,958         | 4,991,857         |
| Trade Receivable                         | 2,484,800         | 2,965,777         | 2,939,304         | 3,194,384         |
| Inventories - Net                        | 1,768,603         | 1,837,769         | 2,085,124         | 2,175,734         |
| Other Current Assets                     | 334,780           | 286,374           | 286,374           | 286,374           |
| <b>Total Current Assets</b>              | <b>12,883,074</b> | <b>12,315,796</b> | <b>11,960,760</b> | <b>10,648,348</b> |
| Investment in Shares of stock and advar  | 93,700            | 98,377            | 98,377            | 98,377            |
| Fixed Assets - Net                       | 14,979,453        | 14,637,185        | 14,238,305        | 13,715,774        |
| Investment Property                      | 16,404            | 15,907            | 15,907            | 15,907            |
| Other Non-Current Asset                  | 891,045           | 721,297           | 721,297           | 721,297           |
| <b>Total Non-Current Assets</b>          | <b>15,980,602</b> | <b>15,472,766</b> | <b>15,073,886</b> | <b>14,551,355</b> |
| <b>Total Asset</b>                       | <b>28,863,676</b> | <b>27,788,562</b> | <b>27,034,646</b> | <b>25,199,703</b> |
| Trade Payable                            | 1,548,844         | 1,759,956         | 1,812,966         | 1,900,546         |
| Other Payable                            | 657,942           | 818,009           | 842,647           | 883,354           |
| Current Maturities of Obligations under  | 87,953            | 110,749           | 93,038            | 89,624            |
| Other Current Liabilities                | 1,184,285         | 1,236,935         | 1,236,935         | 1,236,935         |
| <b>Total Current Liabilities</b>         | <b>3,479,024</b>  | <b>3,925,649</b>  | <b>3,985,587</b>  | <b>4,110,459</b>  |
| Obligations under finance lease - net of | 20,036            | 5,383             | 49,345            | 47,534            |
| Deferred Tax Liabilities - Net           | -                 | -                 | -                 | -                 |
| Other Non-Current Liabilities            | 808,109           | 635,941           | 635,941           | 635,941           |
| <b>Total Non-Current Liabilities</b>     | <b>828,145</b>    | <b>641,324</b>    | <b>685,286</b>    | <b>683,475</b>    |
| <b>Total Liabilities</b>                 | <b>4,307,169</b>  | <b>4,566,973</b>  | <b>4,670,872</b>  | <b>4,793,933</b>  |
| Equity                                   | 24,556,507        | 23,221,589        | 22,363,774        | 20,405,770        |
| <b>Total Liabilities and equity</b>      | <b>28,863,676</b> | <b>27,788,562</b> | <b>27,034,646</b> | <b>25,199,703</b> |

Source: Company and Profindo estimates

**Exhibit 2. Income Statement**

|                                 | 2017             | 2018             | 2019 F           | 2020 F           |
|---------------------------------|------------------|------------------|------------------|------------------|
| Net Revenues                    | 14,431,211       | 15,190,283       | 16,303,427       | 17,718,274       |
| Growth (%)                      | -6%              | 5%               | 7%               | 9%               |
| Cost of Revenues                | (9,423,490)      | (10,821,254)     | (11,321,231)     | (11,813,200)     |
| Growth (%)                      | 4%               | 15%              | 5%               | 4%               |
| <b>Gross Profit</b>             | <b>5,007,721</b> | <b>4,369,029</b> | <b>4,982,196</b> | <b>5,905,073</b> |
| Operating Expenses              | (3,080,203)      | (3,322,550)      | (3,191,004)      | (3,434,789)      |
| Other Operating Income          | 68,339           | 66,644           | 69,430           | 74,518           |
| Other Operating Expenses        | (121,012)        | (39,012)         | (52,982)         | (41,871)         |
| <b>Operating Expenses</b>       | <b>1,874,845</b> | <b>1,074,111</b> | <b>1,807,640</b> | <b>2,502,931</b> |
| Finance Income                  | 519,535          | 415,060          | 414,745          | 370,307          |
| Final Tax on Interest Income    | (103,838)        | (82,992)         | (82,949)         | (74,061)         |
| Finance Cost                    | (14,093)         | (18,661)         | (22,682)         | (20,533)         |
| Others                          | 11,540           | 13,304           | 12,639           | 12,007           |
| <b>Income Before Final Tax</b>  | <b>2,287,989</b> | <b>1,400,822</b> | <b>2,129,392</b> | <b>2,790,650</b> |
| Final Tax                       | (715)            | (594)            | (1,065)          | (1,395)          |
| <b>Profit (Loss) Before Tax</b> | <b>2,287,274</b> | <b>1,400,228</b> | <b>2,128,328</b> | <b>2,789,255</b> |
| Income Tax Expense              | (427,456)        | (254,291)        | (392,135)        | (513,908)        |
| % Tax                           | 19%              | 18%              | 18%              | 18%              |
| <b>INCOME FOR THE YEAR</b>      | <b>1,859,818</b> | <b>1,145,937</b> | <b>1,736,193</b> | <b>2,275,347</b> |
| Growth (%)                      | -52%             | -38%             | 52%              | 31%              |

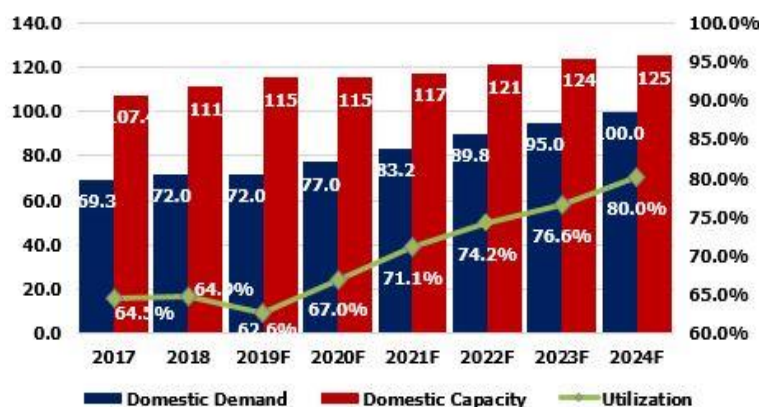
Source: Company and Profindo estimates

**Exhibit 3. Financial Ratio**

| Liquidity Ratio              | 2017   | 2018   | 2019F  | 2020F  |
|------------------------------|--------|--------|--------|--------|
| Current Ratio                | 3.7    | 3.1    | 3.0    | 2.6    |
| Quick Ratio                  | 3.2    | 2.7    | 2.5    | 2.1    |
| Solvabilitas Ratio           | 2017   | 2018   | 2019F  | 2020F  |
| Debt Ratio                   | 0.37%  | 0.42%  | 0.53%  | 0.54%  |
| Debt to Equity Ratio (DER)   | 0.44%  | 0.50%  | 0.64%  | 0.67%  |
| Equity Multiplier            | 1.18   | 1.20   | 1.21   | 1.23   |
| Profitabilitas Ratio         | 2017   | 2018   | 2019F  | 2020F  |
| GPM                          | 34.70% | 28.76% | 28.34% | 30.21% |
| OPM                          | 7.07%  | 11.09% | 14.13% | 15.85% |
| NPM                          | 12.89% | 7.54%  | 8.38%  | 10.13% |
| Return on Asset (ROA)        | 6.44%  | 4.12%  | 6.42%  | 9.03%  |
| Return on Equity (ROE)       | 7.57%  | 4.93%  | 7.76%  | 11.15% |
| Market Ratio                 | 2017   | 2018   | 2019F  | 2020F  |
| Earning Per Share (EPS)      | 505    | 311    | 360    | 466    |
| Price to Earning Ratio (PER) | 36.95  | 59.96  | 51.90  | 40.07  |
| Book Value                   | 6671   | 6308   | 6130   | 5897   |
| Price to Book Value (PBV)    | 2.80   | 2.96   | 3.04   | 3.16   |
| Activity Ratio               | 2017   | 2018   | 2019 F | 2020F  |
| Inventory Turnover           | 5.33   | 5.89   | 5.43   | 5.55   |
| Days' Sales in Inventory     | 67.56  | 61.14  | 66.30  | 64.88  |
| Receivables Turnover         | 5.76   | 5.08   | 5.55   | 5.45   |
| Days' Sales in Receivable    | 62.46  | 70.92  | 64.90  | 66.10  |
| Fixed Asset Turnover         | 0.96   | 1.04   | 1.15   | 1.29   |
| Total Asset Turnover         | 0.50   | 0.55   | 0.60   | 0.70   |

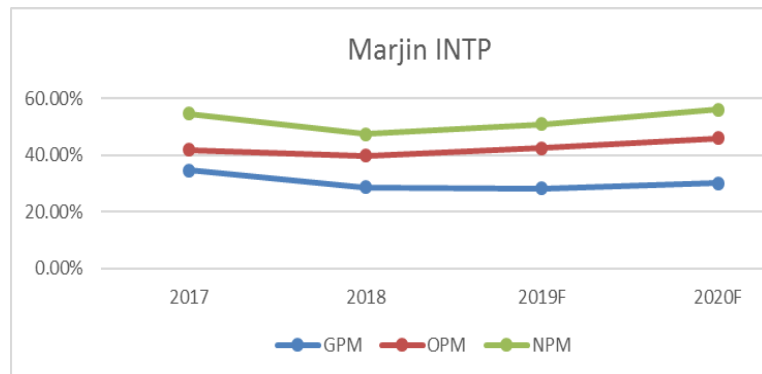
Source: Company and Profindo estimates

**Exhibit 4. Tingkat permintaan semen di pasar**



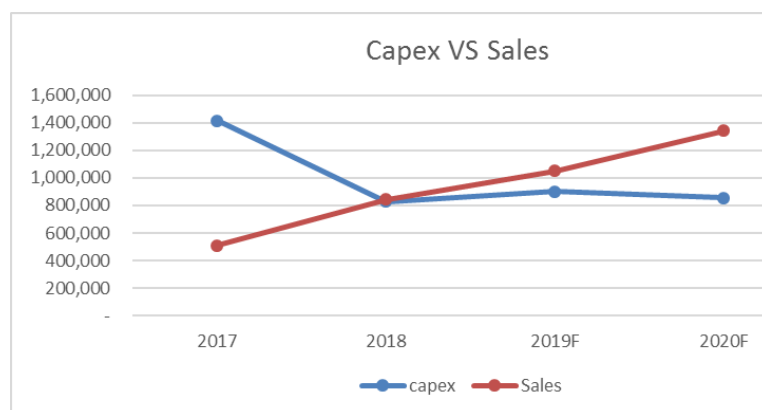
Source : Company and Profindo estimates

**Exhibit 5. Marjin Keuntungan INTP**



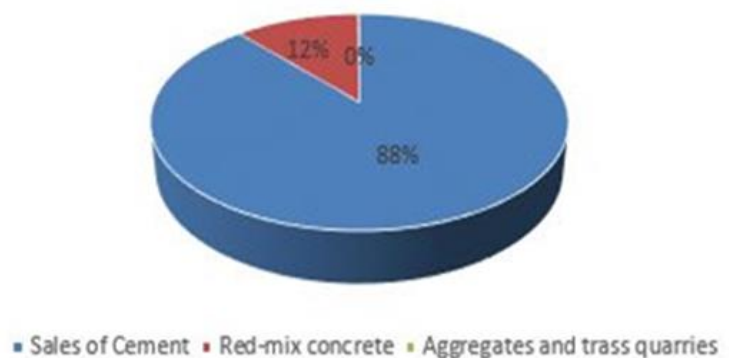
Source : Company and Profindo estimates

**Exhibit 6. Perbandingan Capex dan Sales INTP**



Source : Company and Profindo estimates

**Exhibit 7. Pendorong Penjualan INTP**



Source : Company

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**PERWAKILAN SERANG**

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**Profindo Stock Rating**

**BUY** : The share price is expected to increase by 20% or more  
**ACCUMULATE**: The share price is expected to increase at least by 10%  
**HOLD** : The share price is expected to move within range of +/- 10%  
**REDUCE**: The Share price is expected to decline within range of 10% - 20%  
**SELL** : The share price is expected to decline by more than 20%

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